

Supplemental Information **[De Freitas et al. (2017), *Cognitive Science*]**

Attention Check Used in All Studies

In order to facilitate our research, we are interested in knowing certain factors about you. Specifically, we are interested in whether you actually take the time to read the directions; if not, then the data we collect based on your responses will be invalid. So, in order to demonstrate that you have read the instructions, please ignore the next question (i.e. don't answer it), and simply write "I have read the instructions" in the box labeled "Any comments or questions?" Thank you very much.

Have you attended university?

- No I didn't attend.
- Yes, but I didn't graduate.
- Yes, I graduated.

Faith In People Scale, Used in Study 1 (Taken From Rosenberg, 1956)

To what extent do you agree with the following statements? (1 = Completely disagree, 9 = completely agree).

You cannot be too careful in your dealings with people.

Most people are more inclined to help others than to look out for themselves.
(reverse-coded)

If you do not watch yourself, people will take advantage of you.

No one is going to care much what happens to you when you get right down to it.

Human nature is basically co-operative. (reverse-coded)

Vignettes Used in Study 2 (Taken From Newman et al., 2014b)

Agent names were translated into local equivalents. Neutral changes (e.g. changes in sport preferences) were sometimes substituted with local equivalents, since baseball and American football are less popular outside of the US. The entire vignettes for Colombia and Russia were translated into Spanish and Russian respectively.

Moral Vignettes (also used in Study 1A)

Al used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, Al is a very caring and involved father.

Al used to be a very caring and involved father. In the past, he always showed real affection for his children and always expressed interest in his children's lives. Now, however, Al is not a very caring father and is not involved in his children's lives.

Amir lives in a culture that supports terrorism. In the past, Amir supported the idea of terrorism to achieve political goals. Now, however, Amir believes that terrorism is wrong.

Amir lives in a culture that does not support terrorism. In the past, Amir did not support the idea of terrorism. However, now, Amir believes that terrorism is an acceptable way to achieve political goals.

Bill used to mistreat his employees. In the past, he often yelled at them and publicly embarrassed them for minor infractions. Now, however, he never yells at his employees or does anything to publicly embarrass them.

Bill used to treat his employees well. In the past, he never yelled at them or did anything to publicly embarrass them. Now, however, he often yells at them and publicly embarrasses them for minor infractions.

Frank works in an environment that supports dishonest business practices. In the past, he too has participated in dishonest business practices. Now, however, Frank believes that it is wrong to engage in dishonest business practices and only behaves ethically.

Frank works in an environment that supports only honest business practices. In the past, he has not participated in dishonest business practices. Now, however, Frank believes that it is permissible to engage in dishonest business practices and behaves unethically.

Jim used to be an alcoholic. In the past, he never tried to quit drinking and never expressed any interest in trying to quit. Now, however, Jim does not drink any alcohol.

Jim used to be a teetotaler. In the past, he never tried a drink of alcohol and never expressed any interest in drinking. Now, however, Jim is an alcoholic.

Luke used to be a “jerk boyfriend.” In the past, he never treated his girlfriend well. Now, however, Luke is an excellent boyfriend and treats his girlfriend with respect and affection.

Luke used to be an excellent boyfriend. In the past, he never treated his girlfriend poorly. Now, however, Luke is a “jerk boyfriend” and never treats his girlfriend with the proper amount of respect and affection.

Omar lives in a culture that oppresses ethnic minorities. In the past, he also mistreated ethnic minorities and never expressed any interest in giving minorities equal rights. Now, however, he treats ethnic minorities with respect and believes that minorities should have equal rights.

Omar lives in a culture that treats all ethnic groups equally. In the past, he also treated ethnic minorities with respect and believed that minorities should have equal rights. Now, however, he mistreats ethnic minorities and does not think that minorities should have equal rights.

Tom is a police officer and works in a station that supports corruption. In the past, he has also participated in police corruption. Now, however, he does not engage in corrupt activities and always conducts himself in an ethical manner.

Tom is a police officer and works in a station that has never supported police corruption. In the past, he never participated in corruption and always behaved

ethically. Now, however, Tom engages in corrupt activities and does not conduct himself in an ethical manner.

Neutral Vignettes

Alex used to only have dogs as pets. Now, however, Alex strongly prefers cats and only has them as pets.

Alex used to only have cats as pets. However, now, Alex strongly prefers dogs and only has them as pets.

Ralph used to use PC computers. Now, however, Ralph uses only Mac computers.

Ralph used to use Mac computers. Now, however, Ralph uses only PC computers.

Rob used to believe that baseball was the best sport and only followed baseball. Now, however, Rob only watches football and thinks that football is the best sport.

Rob used to believe that football was the best sport and only followed football. Now, however, Rob only watches baseball and thinks that baseball is the best sport.

Sam used to live in a big city. In the past, he frequently talked about how much he loved living in an urban environment. Now, however, Sam lives in the country and frequently discusses how much he loves living in a rural environment.

Sam used to live in the country. In the past, he frequently talked about how much he loved living in a rural environment. Now, however, Sam lives in a big city and frequently discusses how much he loves living in an urban environment.